





Discover Kevco Builders

While Fox Business, *Inc. Magazine* and *The Orlando Business Journal* have recognized Kevco Builders for its extraordinary growth as a business, we know our company's success, awards and recognition are entirely driven by customer satisfaction and referrals.

Since 1980, Kevco Builders has been setting the standard for stability, flexibility, quality and value. As Central Florida's most award winning and Lake County's #1* custom homebuilder, Kevco Builders prides itself on its approach to the process, customer relationships and communication.

Whether bringing your own architectural plans, customizing one of Kevco's from its extensive collection of standard and Energy Smart® floor plans, or starting from scratch with our exclusive in-house 2D/3D digital design specialist, Kevco can make your dream home a reality. At the same time, Kevco also believes in maximizing the value of your investment. From upgraded baseboard and trim work to granite counters, the list of Kevco's "Standard Upgrades" impresses the most savvy and cost-conscious homeowner. From retirees to growing families, your lot or one of ours, your Kevco home is designed to suit your needs, wants, lifestyle and budget.

With over 30 years of experience as an executive in the construction industry, I think about what my mentor told me at the time I was first getting into the business: "This is not a construction business, this is a people business." He went on to tell me that you have to help others get what they want in order to be successful. Success will not always be measured in dollars, but more so in the satisfaction of helping others. Both my career and our custom homes are built around this principle.

We never take for granted how we got here. The experience of building your custom home will linger for years. When someone asks one of our homeowners about their Kevco experience, their answer will define our next customer's expectations and perpetuate our reputation for honesty and quality — something we strive for every day, on every project.

I sincerely appreciate the opportunity to earn your business and invite you to **"Discover The Kevco Difference."**

Joe Ziler
Joe Ziler - President

Giving Back to the Community

Kevco Builders is committed to strengthening our community through philanthropy, while also inspiring others to help make a difference. We welcome like-minded partners, willing to invest not only financially, but in service towards the growth and stability of our area.



“After we bought our lot, we started to meet with builders. We visited a Kevco home and our Realtor pointed out all the quality and “Standard Upgrades” throughout. When we met with Joe and his team, there was great communication, accountability and just an overall great vibe.

-The Katz Family, Kevco Homeowners”



Discover Our Standards

- 5 1/4" Baseboard Trim in the Whole House
- 5 1/4" Crown Molding in all Public Areas
- Rounded Corner Bead in Main Living Areas
- Solid Surface Granite Countertops & Upgraded Moen® Faucets
- Ceramic Tile in Foyer, Kitchen, Baths & Laundry
- Masonite® 2-Panel Colonist Interior Doors & Bi-Fold Doors
- Stucco Finished & Painted Masonry Walls Inside of Garage
- Ceiling Fan/Light Outlets Pre-Wired in All Bedrooms, Family Room & Covered Lanai

...Or Upgrade And Customize To Capture Your Desires and Lifestyle



The standard list of features that Kevco offered were substantially more than the other builders. Things other builders wanted to up-charge were Kevco standards.

- Dr. Farhaad Golkar, Kevco Homeowner



Stability

STABILITY Over 40 years serving Central Florida & the surrounding area



DISCOVER THE KEVCO DIFFERENCE

Florida's

HONORS Central Florida's most award-winning custom homebuilder



Discover Our Awards

**Numerous & Unprecedented Parade of Homes Awards,
Inc 5000, Florida Fast 100 and an A+ Better Business Bureau Rating Since 2002**

2019

Parade of Homes Best in Class Winner
\$390,000 - \$440,000 range: "Barcelona III"

2018

Best of Houzz 2018 - Design
Parade of Homes Best in Class Winner
\$460,000 - \$510,000 range: "Barcelona II"
Parade of Homes First Runner-Up
\$240,000 - \$290,000 range: "Emery"

2017

Lake Eustis Area Chamber of Commerce
Medium Business of the Year
Parade of Homes Remodelers Showcase
Parade of Homes Best in Class Winner
\$900,000+: "Barcelona"
Parade of Homes Best in Class Winner
\$550,000 - \$600,000 range: "Southern Vintage"
Parade of Homes Best in Class Runner-Up
under \$200,000: "Waverly"
Merit Award for Master Bathroom: "Barcelona"
Merit Award for Guest Cottage: "Southern Vintage"
Merit Award for Kitchen: "Waverly"

2016

Parade of Homes Best in Class Winner
\$180,000 - \$220,000 range: "The Joseph"
Parade of Homes Remodelers' Showcase

2015

Inc. Magazine's Top 5000 Fastest Growing Companies
Parade of Homes "Dream Home" Builder
Merit Award for Kitchen: "Dream Home"
Parade of Homes Best in Class Winner
\$550,000 - \$650,000 range: "The Benner"
Parade of Homes Realtor Award Winner "The Benner"
Merit Award for Kitchen: "The Benner"
Parade of Homes Best in Class Winner
\$180,000 - \$215,000 range: "The Nicole"
Merit Award for Exceptional Quality: "The Nicole"
Parade of Homes Class Runner-Up
\$150,000 - \$175,000 range: "The Joseph"
Merit Award for Floor Plan: "The Joseph"
Parade of Homes Remodelers' Showcase



Some of the Kevco Differences that really made a difference for me were the standard upgrades - which aren't really standard if you're building in Orlando.

- Lynne Lambert, Kevco Homeowner







The 2019 Parade of Homes
Best in Class
"Barcelona III"

90% PLANNING • 10% EXECUTION

Custom Homes

We use a four step process to take your project from start to finish. Our attention to Customer Service is the cornerstone of our existence and it holds the entire process together.

STEP ONE: CONCEPTUALIZE

The conceptualization process helps you turn your ideas and dreams into a working model. Utilizing our unique digital design process, we work together to identify the innovative solutions that will best meet your needs and your budget. Often, during this brainstorming process, suggestions are made that will enhance the floor plan and use of your home.

STEP TWO: COORDINATE

In this phase, we collaborate with the customer and our subcontractors to form a working schedule of progress. We will set the proper expectations at this point so you'll know how long a project will take and, in most cases, *"Guarantee a Completion Date in Writing."*

STEP THREE: CONSTRUCT

Construction begins during this phase and you will begin to see your home transformed into the dream that was created during the conceptualization phase. Our team works together with our trade partners to turn your new house into a home.

STEP FOUR: CUSTOMER SERVICE

From start to finish - and even after we're finished - customer service is paramount. Our call-backs are minimal and, in most cases, result in future projects. Perhaps the greatest proof of our commitment to customer service comes from the 65% of client projects which are direct referrals from past customers. Time and time again we're told the reason is because of *"The Kevco Difference."*



**Master Bath: Parade of Homes
 Awarded Best Feature**



DISCOVER THE KEVCO DIFFERENCE

Discover Our Design

Kevco Builders is *the only local custom homebuilder* to offer a unique, in-house computerized customization service where clients sit with one of the area's most experienced and talented digital design consultants. During the process, the designer will input your ideas and dreams into a specialized computer program. You will be able to visualize your plans -- in 2D and 3D -- make changes, and ultimately save time and money. You will be able to see if you like the way it looks before it goes into the field.

When designing a custom home, sometimes one change can have a domino effect on the rest of the project. For example, our digital designer may show you how moving an interior wall can change the roof line, thus impacting the cost of the project, as well as dramatically affecting the exterior aesthetics of the home.

Being able to digitally design in-house is extremely valuable for our clients and our company. It is an affordable process and helps you and us to value-engineer the design of your home along the way. Kevco Builders is pleased to offer both a "blank canvas" to help you design your custom dream home from the ground-up, or our selection of award-winning floor plans which you can use as an inspiration to customize or build as-is.





CONVENIENCE Two locations to serve Central & West Central Florida Homeowners



DISCOVER THE KEVCO DIFFERENCE



COMMITMENT To quality, customer service, on time, on budget, making your dream home a reality



DISCOVER THE KEVCO DIFFERENCE

Discover Energy Smart

Lake County's most award-winning custom home builder, offers the area's first pre-drawn, high performance home plan collection which combines luxury design with super energy-saving technology.

Kevco has partnered with "Energy Smart Homes" to offer energy efficient residential home construction that, when built to specifications, consume an impressive 40-50% less energy than other standard built-to-code new homes and without significant increase in construction costs.

Utilizing specifically engineered plans, Kevco's energy efficient homes feature air condition and heating equipment, along with duct work, designed within the actual living space of the home and not in the attic space, through which standard A/C systems circulate air, which can get up to 30 degrees warmer.

Kevco Builders is the first builder in Lake County to offer the Energy Smart Homes library of home construction plans and we believe our Energy Smart Homes are so efficient, we'll guarantee your power bill for 12 months!*

If you are among the growing number of homeowners who put a premium on the importance and longterm benefits of energy conscious construction, view our extensive library of Energy Smart Home plans on our website KevcoBuilders.com or, we would be honored to bring an energy smart approach to your custom home.

*The guarantee is based on a 12 month formula supplied by ESH and applies to ESH plans only. Kevco Builders will pay the difference between the estimated amount and the actual amount after the initial 12 month period.



It has been a full calendar year since our *Trenton* Energy Smart home was built by Kevco Builders. The total electric energy cost for the year was \$838.36. That came out to \$2.30 per day, not including taxes. We are in awe of this design.

- The Crawford Family, Kevco Homeowners





FLEXIBLE Models, designs, floor plans & options to suit most any budget

“For me, ‘The Kevco Difference’ was feeling that mine wasn’t just another project for Kevco, but a home Joe and his team wanted to be proud to put the Kevco name on.”

-Ashya Comes, Kevco Homeowner





DISCOVER THE KEVCO DIFFERENCE



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